



# Risk Solutions IQ

## 2018 Participant Testimonials

**“Quite a unique design – liked it much better than the carrier classroom programs – no travel required and sales pitch on carrier products.”**

**“Very useful for me transitioning from Personal Lines – got up-to-speed on Commercial risk management issues quickly.”**

**“Every program element will be directly helpful to my job every week.”**

**“RSIQ was very beneficial because there were so many points/best practices to grab onto – easy to understand and apply in practical application.”**

**“RSIQ enabled me to take a step back – slowed-down the client engagement and risk assessment process for me.”**

**“Prioritizes the importance of understanding your prospect’s or client’s business – really, nothing is more important as an effective risk advisor.”**

**“I loved the course – the design of self-study then interactive sessions was excellent – filled-in a lot of holes for me – helped me build a broader foundation.”**

**“Really enjoyed the program!”**

**“In a role other than as a producer, RSIQ was very helpful not just to provide better client support but to better understand issues producers are dealing with.”**

**“Appreciated the program design – valuable to gain technical content, then work-through the cases and practice analyzing risk.”**